



INVESTMENT TEAM

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Saw Mill Capital is a lower middle-market private equity firm. Since 1997, we have been partnering with management teams to help successful businesses reach their full potential.

We manage over \$600 million of equity capital and are currently investing from a \$340 million fund (2016 vintage).

INVESTMENT CRITERIA

INDUSTRY	SIZE
<ul style="list-style-type: none"> Manufacturing Industrial and Commercial Services Specialty Distribution 	<ul style="list-style-type: none"> EBITDA: \$5-25 million Revenue: \$25-200 million Equity Investment: \$15-75 million per platform
PROFILE	
<ul style="list-style-type: none"> Headquartered in U.S. or Canada Strong market positions; multiple paths to growth Control investments only We acquire from entrepreneurs, families, corporations, and private equity <ul style="list-style-type: none"> We are frequently the first institutional investor We will invest in management transitions 	

UNIQUE IN-HOUSE RESEARCH

Proprietary, up-front industry research drives our investment evaluation process. We solicit diverse input from industry experts to inform our perspective and to identify growth opportunities; as a result, we have a proven record of uncovering obscured value that other buyers overlook.

COLLABORATIVE APPROACH

Saw Mill is an active investor. In partnership with management, we first develop a shared long-term strategic vision. We then deploy proprietary resources from our network and invest, as required, in people, process, systems, and equipment. We actively seek add-on acquisitions to augment growth.





SAW MILL CAPITAL

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CURRENT INVESTMENTS

Fund II (\$340mm)



North Attleboro, MA
January 2017

i-automation.com

Designer and distributor of innovative, highly engineered automation products, solutions and services to leading manufacturers of technologically advanced automated equipment

Packaging, life sciences/pharma, food & beverage, aerospace & defense, semiconductor



New York, NY
January 2016

wolfgordon.com

Value-added designer and specialty distributor of vinyl wallcoverings, textiles, paint and related interior building products

Hospitality, corporate, healthcare, retail, residential

Fund I (\$270mm)



St. Louis, MO
June 2010

gatewaypackaging.com

Designs, manufactures and supplies a full range of paper and plastic flexible packaging products from four facilities in the US

Pet care, human food, industrial supplies, agricultural



Temple, GA
December 2013

janusintl.com

Manufacturer of corrugated steel roll-up doors and building components; largest global self-storage door and building components manufacturer

Self-storage, industrial, and commercial buildings



Floyds Knobs, IN
February 2007

netshapetech.com

Global supplier of custom-engineered powder metal and metal injected molded components, with five facilities in the US and China

Off-highway equipment, lawn & garden, hydraulics, heavy truck, automotive, medical equipment, metering



Windsor, NJ
August 2012

pine-environmental.com

Largest independent provider of rental solutions for environmental test & measurement equipment, non-destructive test equipment, and continuous emission stack test equipment; 35 locations in the US and Canada

Environmental testing, industrial inspection



Collinsville, OK
November 2012

victoryenergy.com

Designs, engineers, manufactures and services fired packaged boilers, waste heat boilers, and heat recovery steam generators and related equipment from two facilities in Oklahoma

Power generation, bio-renewables, petrochemical, district heating, education, healthcare

SELECT PRIOR INVESTMENTS



Designs and fabricates extruded plastics products

Aerospace, retail, traffic safety, medical, lighting and fence



Provider of environmentally-friendly disposition solutions for non-hazardous liquid waste

Food processing, restaurants, oil & gas services, municipal biosolids



Large-scale lifting and transport services for energy and industrial customers

Wind energy, oil & gas, industrial



Designer, engineer and manufacturer of auxiliary equipment for gas turbines

Power generation, industrial manufacturing

INDUSTRY & MARKET EXPERTISE

Aerospace	Energy Equipment	Heavy Truck	MROP	Plastics
Automotive	Energy Services	HVAC/R	Off-Highway Equipment	Point-of-Purchase
Building Products	Environmental Services	Hydraulics	Office Products	Railroad
Capital Goods	Equipment Rental	Marine	Packaging	Recreation Vehicles
Construction Equipment	Food Processing	Medical Equipment	Pet Care	Transportation